## LAWRENCE COUNTY, INDIANA

# Highlights



www.hoosierdata.in.gov/highlights/default.asp

## **Lawrence County, IN Highlights**

#### Introduction

The first edition of the *County Highlights* was published in 1993. Lillian Miles, then Labor Market Analyst for the Gary Primary Metropolitan Statistical Area, originated the idea for this descriptive area publication.

Highlights are now a web publication and, as a result, the data can be updated throughout the year, not just on an annual basis. These *Highlights* are available in easy-to-use web format but are also printable and e-mailable and provide a snapshot of critical population and workforce statistics for each of Indiana's 92 counties, 11 Economic Growth Regions, and the State of Indiana.

Each *Highlights* includes an overview of the demographics and workforce of an area, from its population to the size of its labor force and the industry mix of jobs and wages.



Do not hesitate to contact your regional analyst, Kim Stevenson (812) 234-6602 x327, if you need further information about your area.

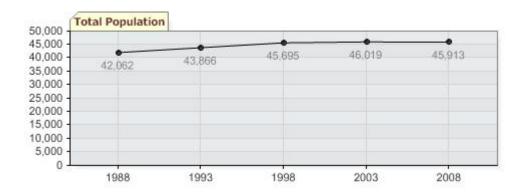
#### Location

Lawrence County is located in south central Indiana. The county is bordered on the south by Orange County. Jackson and Washington Counties are adjacent to Lawrence County on the east, Monroe County to the north, and Martin and Greene Counties to the west. Lawrence County is one of the eight counties located in the area designated by the Indiana Department of Workforce Development as Economic Growth Region 8.

#### **Population**

A region's economy thrives or dives because of the people who choose to live there. That choice may occur by being born there and desiring to stay, or a more deliberate one of choosing to relocate from somewhere else. Monitoring change in the size and movement of population is an important barometer of well-being. Some of us monitor these changes as an insect might gauge the shifting sands while most don't pay much attention. But the barometer is a good metaphor for population change since it can presage more notable events, such as lackluster business attraction due to lack of workers.

| <b>Population Over Time</b> |        |        |        |        |        |
|-----------------------------|--------|--------|--------|--------|--------|
|                             | 1988   | 1993   | 1998   | 2003   | 2008   |
| Total Population            | 42,062 | 43,866 | 45,695 | 46,019 | 45,913 |
| Change Since 1988           |        | 1,804  | 3,633  | 3,957  | 3,851  |
| Pct. Change Since 1988      |        | 4.3%   | 8.6%   | 9.4%   | 9.2%   |



Source: US Census Bureau

#### **Components of Population Change 2007 to 2008**

| 11                                     | Vumber | 100            | Components of         | of Change                  |                     |
|--|--------|----------------|-----------------------|----------------------------|---------------------|
| Net Domestic Migration                 | -160   | 50 -           |                       | 10                         | 57                  |
| International Migration                | 10     | 0 -<br>-50 -   | -160                  |                            |                     |
| Natural Increase (births minus deaths) | 57     | -100 -         | -                     |                            |                     |
| Births                                 | 538    | -150 -<br>-200 |                       |                            |                     |
| Deaths                                 | 481    | 200            | Domestic<br>Migration | International<br>Migration | Natural<br>Increase |

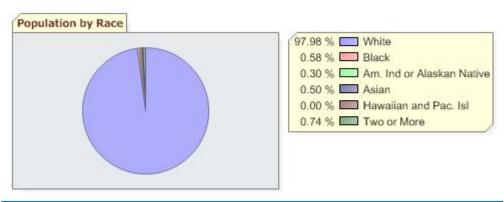
Source: US Census Bureau

#### **Population Estimates by Age in 2007**

|                 | Number | Pct. Dist |
|-----------------|--------|-----------|
| Preschool       | 2,663  | 5.8%      |
| School Age      | 7,842  | 17.1%     |
| College Age     | 3,036  | 6.6%      |
| Young Adult     | 12,476 | 27.1%     |
| Older Adult     | 12,676 | 27.6%     |
| Older (65 plus) | 7,340  | 16.0%     |

Source: US Census Bureau

| Population Estimates by Race and Hispanic Origin in 2007 |        |           |  |  |  |
|--|--------|-----------|--|--|--|
|  | Number | Pct. Dist |  |  |  |
| American Ind. or Alaskan Native Alone                    | 138    | 0.3%      |  |  |  |
| Asian Alone  | 231    | 0.5%      |  |  |  |
| Black Alone  | 266    | 0.6%      |  |  |  |
| Native Hawaiian and Other Pac. Isl. Alone                | 2      | 0.0%      |  |  |  |
| White Alone  | 45,055 | 98.0%     |  |  |  |
| Two or More Race Groups                                  | 341    | 0.7%      |  |  |  |



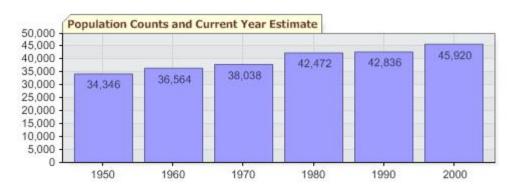
| Hispanic or Latino     |        |       |
|------------------------|--------|-------|
| Non-Hispanic or Latino | 45,559 | 99.1% |
| Hispanic or Latino     | 474    | 1.0%  |

Source: US Census Bureau

| Households in 2000            |        |           |  |  |  |
|-------------------------------|--------|-----------|--|--|--|
|                               | Number | Pct. Dist |  |  |  |
| Total Households              | 18,535 | 100.0%    |  |  |  |
| Family Households             | 13,139 | 70.9%     |  |  |  |
| Married with Children         | 4,450  | 24.0%     |  |  |  |
| Married without Children      | 6,389  | 34.5%     |  |  |  |
| Single Parents                | 1,373  | 7.4%      |  |  |  |
| Other                         | 927    | 5.0%      |  |  |  |
| Non-family Households         | 5,396  | 29.1%     |  |  |  |
| Living Alone                  | 4,718  | 25.5%     |  |  |  |
| Average Household Size        | 2.48   |           |  |  |  |
| Average Family Household Size | 3.50   |           |  |  |  |

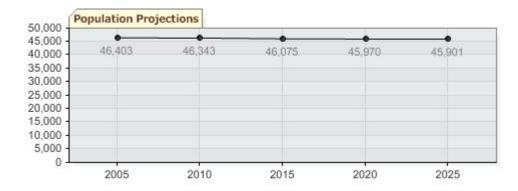
Source: US Census Bureau

| Population Counts by Decade and Current Year Estimate |            |                   |           |  |  |  |
|---|------------|-------------------|-----------|--|--|--|
|   | Population | Numerical<br>Chg. | Pct. Chg. |  |  |  |
| 1950  | 34,346     | NA                | NA        |  |  |  |
| 1960  | 36,564     | 2,218             | 6.5%      |  |  |  |
| 1970  | 38,038     | 1,474             | 4.0%      |  |  |  |
| 1980  | 42,472     | 4,434             | 11.7%     |  |  |  |
| 1990  | 42,836     | 364               | 0.9%      |  |  |  |
| April 2000  | 45,920     | 3,084             | 7.2%      |  |  |  |
| 2007  | N/A        | N/A               | N/A       |  |  |  |



Source: U.S. Census Bureau

| <b>Population Projections</b> |        |        |        |        |        |
|-------------------------------|--------|--------|--------|--------|--------|
|                               | 2005   | 2010   | 2015   | 2020   | 2025   |
| Population Projections        | 46,403 | 46,343 | 46,075 | 45,970 | 45,901 |
| Change Since 2005             |        | -60    | -328   | -433   | -502   |
| Pct. Change Since 2005        |        | -0.1%  | -0.7%  | -0.9%  | -1.1%  |

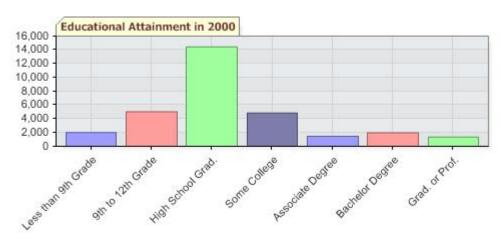


Source: Indiana Business Research Center

#### **Education**

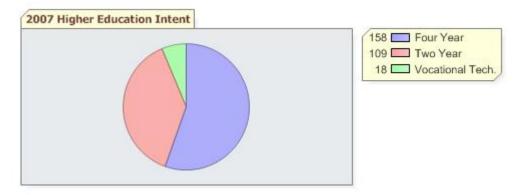
The level of education of our workforce is a critical factor for economic and community development. It often provides insight into the skill levels of a local area. The metrics provided here focus on the attainment of degrees and high school graduates' higher education intent. The type of work (occupations) residents perform can also assist in understanding skill levels.

| <b>Educational Attainment</b>       |        |        |        |        |  |  |
|-------------------------------------|--------|--------|--------|--------|--|--|
|                                     | 1970   | 1980   | 1990   | 2000   |  |  |
| Total Population 25 and Older       | 21,549 | 25,555 | 28,005 | 31,175 |  |  |
| Less than 9th Grade                 | 7,020  | 5,506  | 3,242  | 2,036  |  |  |
| 9th to 12th, No Diploma             | 5,125  | 5,285  | 5,241  | 5,021  |  |  |
| High School Graduate (incl. equiv.) | 7,351  | 11,188 | 12,413 | 14,449 |  |  |
| Some College, No Degree             |        |        | 3,427  | 4,852  |  |  |
| Associate Degree                    |        |        | 1,053  | 1,473  |  |  |
| Bachelors Degree                    |        |        | 1,551  | 1,989  |  |  |
| Graduate or Professional Degree     |        |        | 1,078  | 1,355  |  |  |



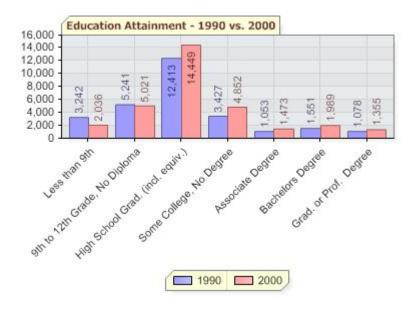
Source: U.S. Census Bureau

| <b>High School Graduates Going on to Higher Education</b> |      |      |      |      |  |  |
|---|------|------|------|------|--|--|
|   | 2004 | 2005 | 2006 | 2007 |  |  |
| <b>Total Graduates</b>                                    | 416  | 414  | 413  | 404  |  |  |
| Total to Higher Education                                 | 296  | 296  | 291  | 285  |  |  |
| Four-Year Institution                                     | 194  | 197  | 232  | 158  |  |  |
| Two-Year Institution                                      | 87   | 89   | 27   | 109  |  |  |
| Vocational/Tech.  | 15   | 10   | 32   | 18   |  |  |
| Military  | 19   | 17   | 29   | 23   |  |  |



Source: Indiana Department of Education

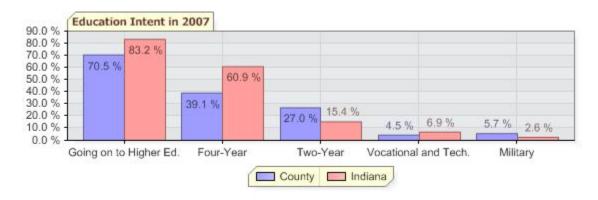
| Educational Attainment in 1990 and 2000  |        |                     |        |                     |  |  |
|--|--------|---------------------|--------|---------------------|--|--|
|  | 1990   | Pct. of<br>Pop. 25+ | 2000   | Pct. of<br>Pop. 25+ |  |  |
| <b>Total Population 25+</b>              | 28,005 | 100.0%              | 31,175 | 100.0%              |  |  |
| Less than 9th Grade                      | 3,242  | 11.6%               | 2,036  | 6.5%                |  |  |
| 9th to 12th Grade, No Diploma            | 5,241  | 18.7%               | 5,021  | 16.1%               |  |  |
| High School Graduate (incl. equivalency) | 12,413 | 44.3%               | 14,449 | 46.3%               |  |  |
| Some College, No Degree                  | 3,427  | 12.2%               | 4,852  | 15.6%               |  |  |
| Associate Degree                         | 1,053  | 3.8%                | 1,473  | 4.7%                |  |  |
| Bachelors Degree                         | 1,551  | 5.5%                | 1,989  | 6.4%                |  |  |
| Graduate or Professional Degree          | 1,078  | 3.8%                | 1,355  | 4.3%                |  |  |



Source: U.S. Census Bureau

| High School Graduates Higher Education | n Intent        |                    |
|--|-----------------|--------------------|
|  | 2007 Pct. Dist. | Indiana Pct. Dist. |

| Graduates                          | 100.0% | 100.0% |
|------------------------------------|--------|--------|
| Total Going on to Higher Education | 70.5%  | 83.2%  |
| Four-Year Institution              | 39.1%  | 60.9%  |
| Two-Year Institution               | 27.0%  | 15.4%  |
| Vocational and Tech.               | 4.5%   | 6.9%   |
| Military                           | 5.7%   | 2.6%   |



Source: Indiana Department of Education

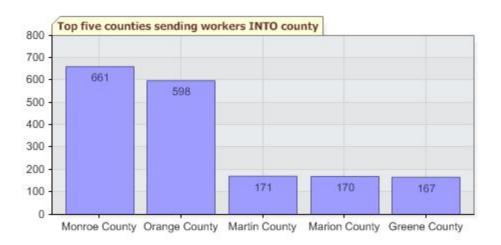
#### **Commuting**

In Indiana, most workers commute to a job, either within their home county or beyond. Patterns of commuting are significant in showing the labor supply. The county *labor force* represents workers who reside in the county no matter where they work. Two types of commuting patterns are provided here - the Census 2000 *benchmark* and the annual data tabulated from state income tax returns that can help provide a more current view.

| Commuting Data, 2007   |        |
|--|--------|
|  | Number |
| Number of tax filers who live in county and work                   | 31,387 |
| Number of tax filers who work in the county                        | 26,810 |
| Number of tax filers who live in county and work in county         | 24,273 |
| Number of tax filers who live out of the county and work in county | 2,537  |

Source: Indiana Department of Revenue

| <b>Commuting Patterns: To</b> | p five counties | s sending workers INTO county, 2007 |
|-------------------------------|-----------------|-------------------------------------|
| County                        | Number          | Pct. Five County Total              |
| Monroe County                 | 661             | 37.8%                               |
| Orange County                 | 598             | 34.2%                               |
| Martin County                 | 171             | 9.8%                                |
| Marion County                 | 170             | 9.7%                                |
| Greene County                 | 167             | 8.4%                                |



Source: Indiana Department of Revenue

Marion County

Jackson County

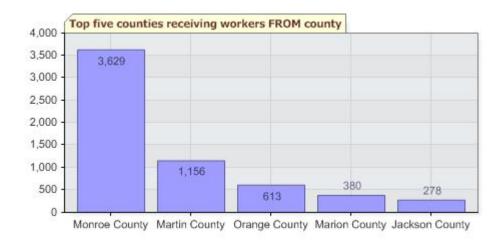
| Commuting Patterns: Top five counties receiving workers FROM county, 2007 |        |                        |  |  |  |  |  |
|---|--------|------------------------|--|--|--|--|--|
| County  | Number | Pct. Five County Total |  |  |  |  |  |
| Monroe County   | 3,629  | 59.9%                  |  |  |  |  |  |
| Martin County   | 1,156  | 19.1%                  |  |  |  |  |  |
| Orange County   | 613    | 10.1%                  |  |  |  |  |  |

380

278

6.3%

4.6%



Source: Indiana Department of Revenue

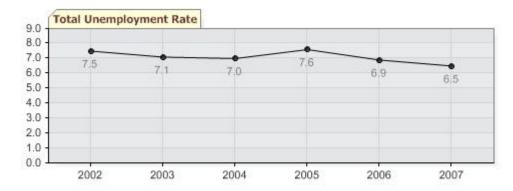
| Travel To Work in 2000                                    |        |           |  |  |  |  |
|---|--------|-----------|--|--|--|--|
|   | Number | Pct. Dist |  |  |  |  |
| Total Workers Age 16 and Over                             | 21,301 | 100.0%    |  |  |  |  |
| Travel To Work  | 20,795 | 97.6%     |  |  |  |  |
| Car, Truck, or Van  | 20,181 | 94.7%     |  |  |  |  |
| Traveled Alone  | 17,064 | 80.1%     |  |  |  |  |
| Carpooled   | 3,117  | 14.6%     |  |  |  |  |
| Used Public Transportation                                | 101    | 0.5%      |  |  |  |  |
| Motorcycle, Bicycle, Walked, Other                        | 513    | 2.4%      |  |  |  |  |
| Worked At Home  | 506    | 2.4%      |  |  |  |  |
| Average Travel Time (Minutes)                             | 25.2   |           |  |  |  |  |
| Average Travel Time using Public Transportation (Minutes) | 31.2   |           |  |  |  |  |

Source: US Census Bureau

#### **Labor Force**

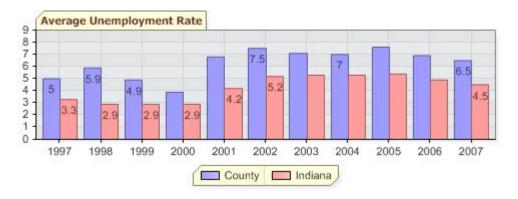
An area's labor force provides insight on the availability factor and is residence-based - that is, the people are working or seeking work and reside in the particular county or region.

| Annual Labor Force Estimates in 2007 |        |                     |  |  |  |  |
|--------------------------------------|--------|---------------------|--|--|--|--|
|                                      | Number | Pct. Chg. from 2000 |  |  |  |  |
| Labor Force                          | 22,224 | -3.5%               |  |  |  |  |
| Employed                             | 20,784 | -6.1%               |  |  |  |  |
| Unemployed                           | 1,440  | 60.7%               |  |  |  |  |
| Rate                                 | 6.5    | 66.7%               |  |  |  |  |



Source: Bureau of Labor Statistics

| Labor Force Estimates |                |        |        |               |               |  |  |  |  |
|-----------------------|----------------|--------|--------|---------------|---------------|--|--|--|--|
|                       | Labor<br>Force | Emp.   | Unemp. | Cnty.<br>Rate | State<br>Rate |  |  |  |  |
| 1997                  | 24,445         | 23,225 | 1,220  | 5.0           | 3.3           |  |  |  |  |
| 1998                  | 23,746         | 22,346 | 1,400  | 5.9           | 2.9           |  |  |  |  |
| 1999                  | 23,022         | 21,901 | 1,121  | 4.9           | 2.9           |  |  |  |  |
| 2000                  | 23,038         | 22,142 | 896    | 3.9           | 2.9           |  |  |  |  |
| 2001                  | 23,200         | 21,628 | 1,572  | 6.8           | 4.2           |  |  |  |  |
| 2002                  | 23,040         | 21,306 | 1,734  | 7.5           | 5.2           |  |  |  |  |
| 2003                  | 22,589         | 20,982 | 1,607  | 7.1           | 5.3           |  |  |  |  |
| 2004                  | 22,297         | 20,733 | 1,564  | 7.0           | 5.3           |  |  |  |  |
| 2005                  | 22,399         | 20,690 | 1,709  | 7.6           | 5.4           |  |  |  |  |
| 2006                  | 22,810         | 21,245 | 1,565  | 6.9           | 4.9           |  |  |  |  |
| 2007                  | 22,224         | 20,784 | 1,440  | 6.5           | 4.5           |  |  |  |  |

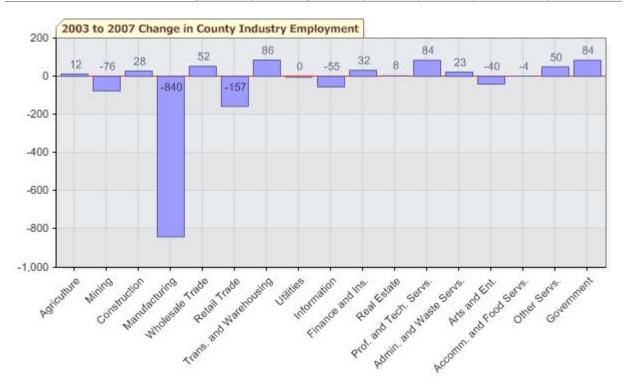


Source: Bureau of Labor Statistics

#### **Employment**

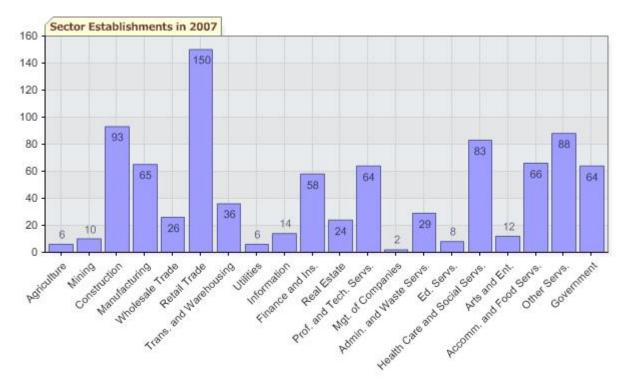
Industry employment is tabulated as jobs by place-of-work. Keep in mind that people may hold multiple jobs and that each job is counted by its industry.

| Average Employment by Sector         |        |        |        |        |        |                  |                     |  |
|--------------------------------------|--------|--------|--------|--------|--------|------------------|---------------------|--|
|                                      | 2003   | 2004   | 2005   | 2006   | 2007   | Change 2003-2007 | % Chang<br>2003-200 |  |
| Total Employment                     | 14,287 | 14,150 | 14,016 | 14,361 | 14,002 | -285             | -1.99%              |  |
| Total Private Employment             | 11,724 | 11,521 | 11,473 | 11,711 | 11,355 | -369             | -3.15%              |  |
| Agriculture, Forestry, Fishing, Hunt | 28     | 34     | 47     | 46     | 40     | 12               | 42.869              |  |
| Mining                               | 244    | 193    | 192    | 167    | 168    | -76              | -31.15%             |  |
| Construction                         | 435    | 447    | 499    | 577    | 463    | 28               | 6.449               |  |
| Manufacturing                        | 3,955  | 3,828  | 3,712  | 3,539  | 3,115  | -840             | -21.249             |  |
| Wholesale Trade                      | 208    | 206    | 180    | 205    | 260    | 52               | 25.009              |  |
| Retail Trade                         | 2,045  | 1,977  | 1,970  | 1,968  | 1,888  | -157             | -7.689              |  |
| Transport. and Warehousing           | 228    | 230    | 243    | 240    | 314    | 86               | 37.729              |  |
| Utilities                            | 66     | 70     | 71     | 74     | 66     | 0                | 0.00%               |  |
| Information                          | 254    | 236    | 230    | 208    | 199    | -55              | -21.659             |  |
| Finance and Insurance                | 353    | 350    | 379    | 399    | 385    | 32               | 9.079               |  |
| Real Estate, Rental, Leasing         | 121    | 134    | 98     | 104    | 129    | 8                | 6.619               |  |
| Professional and Tech. Servs.        | 256    | 283    | 288    | 290    | 340    | 84               | 32.819              |  |
| Mgmt. of Companies                   | 30     | 34     | D      | D      | D      | N/A              | N/A                 |  |
| Admin. and Waste Services            | 145    | 152    | 151    | 169    | 168    | 23               | 15.869              |  |
| Educational Services                 | 49     | 67     | 57     | 92     | 80     | N/A              | N/A                 |  |
| Health Care and Social Assistance    | 1,525  | 1,556  | 1,611  | 1,820  | 1,919  | N/A              | N/A                 |  |
| Arts, Entertain., and Recreation     | 119    | 121    | 93     | 87     | 79     | -40              | -33.61%             |  |
| Accommodation and Food Service       | 1,292  | 1,203  | 1,211  | 1,279  | 1,288  | -4               | -0.319              |  |
| Other Services                       | 372    | 402    | 409    | 414    | 422    | 50               | 13.449              |  |
| Federal, State, & Local Govt.        | 2,563  | 2,629  | 2,543  | 2,650  | 2,647  | 84               | 3.289               |  |



Note: D = non-discloseable in compliance with the Bureau of Labor Statistics and/or State of Indiana confidentiality guidelines. Source: Indiana Department of Workforce Development, as of January 29, 2009

|                                      | 2003 | 2004 | 2005 | 2006 | 2007 | 2003-2007 | 2003-2007 |
|--------------------------------------|------|------|------|------|------|-----------|-----------|
| Total Establishments                 | 897  | 903  | 892  | 892  | 901  | 4         | 0.45%     |
| Total Private Establishments         | 840  | 844  | 834  | 834  | 837  | -3        | -0.36%    |
| Agriculture, Forestry, Fishing, Hunt | 6    | 7    | 8    | 7    | 6    | 0         | 0.00%     |
| Mining                               | 13   | 12   | 12   | 11   | 10   | -3        | -23.08%   |
| Construction                         | 88   | 91   | 93   | 92   | 93   | 5         | 5.68%     |
| Manufacturing                        | 62   | 64   | 63   | 66   | 65   | 3         | 4.84%     |
| Wholesale Trade                      | 28   | 30   | 27   | 25   | 26   | -2        | -7.14%    |
| Retail Trade                         | 172  | 168  | 164  | 156  | 150  | -22       | -12.79%   |
| Transport. and Warehousing           | 33   | 36   | 31   | 30   | 36   | 3         | 9.09%     |
| Utilities                            | 8    | 8    | 7    | 7    | 6    | -2        | -25.00%   |
| Information                          | 18   | 17   | 15   | 15   | 14   | -4        | -22.22%   |
| Finance and Insurance                | 52   | 50   | 52   | 55   | 58   | 6         | 11.54%    |
| Real Estate, Rental, Leasing         | 27   | 26   | 22   | 24   | 24   | -3        | -11.11%   |
| Professional and Tech. Servs.        | 53   | 59   | 61   | 64   | 64   | 11        | 20.75%    |
| Mgmt. of Companies                   | 3    | 4    | D    | D    | D    | -1        | -33.33%   |
| Admin. and Waste Services            | 23   | 23   | 26   | 27   | 29   | 6         | 26.09%    |
| Educational Services                 | 4    | 5    | 7    | 9    | 8    | 4         | 100.00%   |
| Health Care and Social Assistance    | 86   | 82   | 82   | 83   | 83   | -3        | -3.49%    |
| Arts, Entertain., and Recreation     | 15   | 16   | 13   | 12   | 12   | -3        | -20.00%   |
| Accommodation and Food Service       | 67   | 62   | 65   | 67   | 66   | -1        | -1.49%    |
| Other Services                       | 85   | 84   | 83   | 84   | 88   | 3         | 3.53%     |
| Federal, State, & Local Govt.        | 57   | 59   | 58   | 58   | 64   | 7         | 12.28%    |



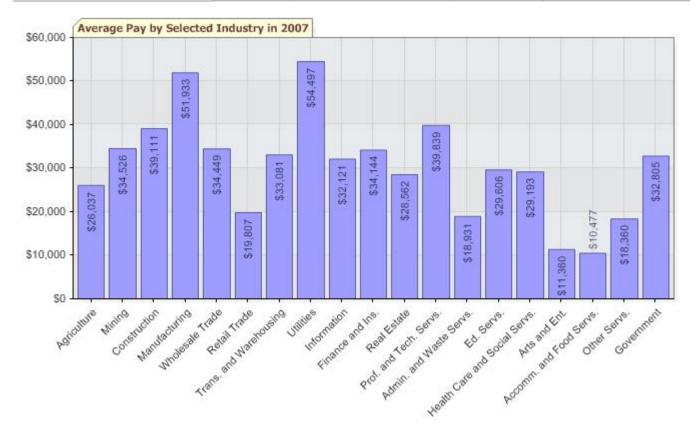
Note: D = non-discloseable in compliance with the Bureau of Labor Statistics and/or State of Indiana confidentiality guidelines. Source: Indiana Department of Workforce Development, as of January 29, 2009

#### **Earnings and Income**

Industry employment is tabulated as jobs by place-of-work. Keep in mind that people may hold multiple jobs and that each job is counted by its industry. Note: The income figures and changes are not adjusted for inflation.

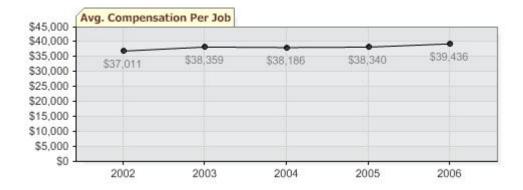
| <b>Average Annual Earnings by</b> | Industry |        |          |         |      |
|-----------------------------------|----------|--------|----------|---------|------|
|                                   |          | Change | % Change | Indiana | % of |

|                              | 2003     | 2007     | 2003-2007 | 2003-2007 | 2007     | State  |
|------------------------------|----------|----------|-----------|-----------|----------|--------|
| All Industries               | \$30,440 | \$32,608 | \$2,168   | 7.1%      | \$37,530 | 86.9%  |
| Ag., For., Fishing, & Hunt.  | \$20,838 | \$26,037 | \$5,199   | 25.0%     | \$28,008 | 93.0%  |
| Mining                       | \$32,713 | \$34,526 | \$1,813   | 5.5%      | \$57,315 | 60.2%  |
| Construction                 | \$28,995 | \$39,111 | \$10,116  | 34.9%     | \$44,754 | 87.4%  |
| Manufacturing                | \$47,257 | \$51,933 | \$4,676   | 9.9%      | \$51,148 | 101.5% |
| Wholesale Trade              | \$30,491 | \$34,449 | \$3,958   | 13.0%     | \$51,432 | 67.0%  |
| Retail Trade                 | \$17,655 | \$19,807 | \$2,151   | 12.2%     | \$22,581 | 87.7%  |
| Trans. & Warehousing         | \$30,277 | \$33,081 | \$2,804   | 9.3%      | \$38,012 | 87.0%  |
| Utilities                    | \$48,798 | \$54,497 | \$5,699   | 11.7%     | \$68,267 | 79.8%  |
| Information                  | \$27,621 | \$32,121 | \$4,500   | 16.3%     | \$46,311 | 69.4%  |
| Finance & Insurance          | \$29,134 | \$34,144 | \$5,009   | 17.2%     | \$52,649 | 64.9%  |
| Real Est., Rent., Leasing    | \$31,903 | \$28,562 | -\$3,342  | -10.5%    | \$32,614 | 87.6%  |
| Prof. & Tech. Svcs.          | \$35,226 | \$39,839 | \$4,613   | 13.1%     | \$51,451 | 77.4%  |
| Mgt.of Companies             | \$52,463 | D        | N/A       | N/A       | \$72,682 | N/A    |
| Admin. & Waste Svcs.         | \$18,637 | \$18,931 | \$294     | 1.6%      | \$24,934 | 75.9%  |
| Education Svcs.              | \$12,822 | \$29,606 | \$16,785  | 130.9%    | \$31,029 | 95.4%  |
| Health Care & Social Assist. | \$27,566 | \$29,193 | \$1,627   | 5.9%      | \$37,706 | 77.4%  |
| Arts, Ent. &, Rec.           | \$10,800 | \$11,360 | \$561     | 5.2%      | \$29,251 | 38.8%  |
| Accom. & Food Svcs.          | \$9,328  | \$10,477 | \$1,149   | 12.3%     | \$12,442 | 84.2%  |
| Other Svcs.                  | \$18,315 | \$18,360 | \$44      | 0.2%      | \$24,862 | 73.8%  |
| Fed.l, State & Local Govt.   | \$30,034 | \$32,805 | \$2,771   | 9.2%      | \$37,054 | 88.5%  |



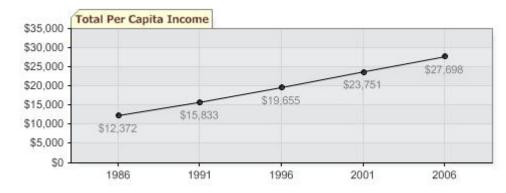
Note: D = non-discloseable in compliance with the Bureau of Labor Statistics and/or State of Indiana confidentiality guidelines. Source: Indiana Department of Workforce Development, as of January 29, 2009

| Average Compensation Per Job Over Time |          |          |          |          |          |  |  |  |  |
|--|----------|----------|----------|----------|----------|--|--|--|--|
| 2002 2003 2004 2005                    |          |          |          |          |          |  |  |  |  |
| Avg. Compensation per Job              | \$37,011 | \$38,359 | \$38,186 | \$38,340 | \$39,436 |  |  |  |  |
| Change Since 2002                      |          | \$1,348  | \$1,175  | \$1,329  | \$2,425  |  |  |  |  |
| Pct. Change Since 2002                 |          | 3.6%     | 3.2%     | 3.6%     | 6.6%     |  |  |  |  |



Source: Bureau of Economic Analysis

| Per Capita Income Over Time |          |          |          |          |          |
|-----------------------------|----------|----------|----------|----------|----------|
|                             | 1986     | 1991     | 1996     | 2001     | 2006     |
| Total Per Capita Income     | \$12,372 | \$15,833 | \$19,655 | \$23,751 | \$27,698 |
| Change Since 1986           |          | \$3,461  | \$7,283  | \$11,379 | \$15,326 |
| Pct. Change Since 1986      |          | 28.0%    | 58.9%    | 92.0%    | 123.9%   |



Source: Bureau of Economic Analysis

| Income & Wage                         |          |
|---------------------------------------|----------|
|                                       | Number   |
| Median family income in 2007 (ACS)    | N/A      |
| Median household income in 2007 (ACS) | N/A      |
| Average Wage Per Job in 2007 (BLS)    | \$32,600 |
| Wage Growth since 1997 (BLS)          | 27.0%    |

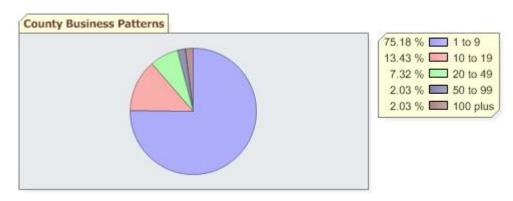
Source: US Census Bureau & Bureau of Labor Statistics

### Firms and Employment by Size

Firm data are available for most counties by the size of the firms and average employment by business unit size.

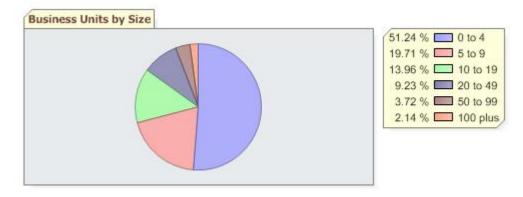
| County Business Patterns, 2006 |                |                         |       |               |
|--------------------------------|----------------|-------------------------|-------|---------------|
|                                | Establishments | Number Chg.<br>01 to 06 |       | Pct. of Total |
| 1-9 employees                  | 739            | 34                      | 4.8%  | 75.2%         |
| 10-19 employees                | 132            | 9                       | 7.3%  | 13.4%         |
| 20-49 employees                | 72             | -7                      | -8.9% | 7.3%          |

| 50-99 employees    | 20  | -4 | -16.7% | 2.0%   |
|--------------------|-----|----|--------|--------|
| 100 plus employees | 20  | 3  | 17.6%  | 2.0%   |
| TOTAL              | 983 | 35 | 3.7%   | 100.0% |



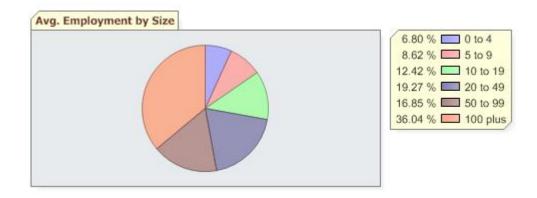
Source: U.S. Census Bureau

| Firms by Size, 2008:3 |                                     |               |  |  |
|-----------------------|-------------------------------------|---------------|--|--|
|                       | Number of Business<br>Units, 2008:2 | Pct. of Total |  |  |
| 0 to 4 employees      | 455                                 | 51.2%         |  |  |
| 5 to 9 employees      | 175                                 | 19.7%         |  |  |
| 10 to 19 employees    | 124                                 | 14.0%         |  |  |
| 20 to 49 employees    | 82                                  | 9.2%          |  |  |
| 50 to 99 employees    | 33                                  | 3.7%          |  |  |
| 100 plus employees    | 19                                  | 2.1%          |  |  |
| TOTAL                 | 888                                 | 100.0%        |  |  |



Source: Indiana Department of Workforce Development, Research & Analysis, Covered Employment; Note: Business Units with zero employees and Federal Government Employees are included.

| Avg. Employment by Business Unit Size, 2008:3 |                         |               |  |  |
|---|-------------------------|---------------|--|--|
|   | Avg. Employment, 2008:2 | Pct. of Total |  |  |
| 0 to 4 employees                              | 930                     | 6.8%          |  |  |
| 5 to 9 employees                              | 1,179                   | 8.6%          |  |  |
| 10 to 19 employees                            | 1,700                   | 12.4%         |  |  |
| 20 to 49 employees                            | 2,637                   | 19.3%         |  |  |
| 50 to 99 employees                            | 2,305                   | 16.8%         |  |  |
| 100 plus employees                            | 4,931                   | 36.0%         |  |  |
| TOTAL   | 13,683                  | 100.0%        |  |  |



Source: Indiana Department of Workforce Development, Research & Analysis, Covered Employment; Note: Business Units with zero employees and Federal Government Employees are included.